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FELLING THEIR STORIES DTHER WOMEN IN INDUSTRY

PROVIDING INFORMATION TO YOUNG ADULTS ABOUT THE INDUSTRY RESPECT OF THEIR KNOWI EDGE AND THE ABILITY

MAKE UPPER MANAGEMENT DECISIONS **T**()

CLEAR CAREER PATH, WITH

FAMILY NEEDS CONSIDERED

Strategies for Attracting Women Into the Industry

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TRAINING, BENEFITS, COMPENSATION

SAFE

FLEXIBLE HOURS AND BENEFITS

OPEN-ENDED

INTERESTING

POSITIONS

WORK ENVIRONMEN

In 2017, SGIA launched the Women in Print Alliance. The Alliance's goals are threefold: to attract, retain and advance women in the industry through mentoring, education and personal and professional development. It quickly became apparent that data was needed to establish a benchmark for our work. To that end, SGIA launched the Women in Print Survey in June 2017 to gather insights regarding women in the printing community. The data summary presented here is based on the 373 responses received from companies in the printing industry operating in US and Canada.

Women in Print Are:



Well educated. 62.9% have a Bachelor's degree or higher.

Responsible for high-level decisions.

55.0% are in management roles.

Experienced and loyal to the industry.

35.4% have been with the industry for more than 20 years (median: 14.5 years), and 25.2% stayed with the same company for more than 15 years (median: 7.2 years).

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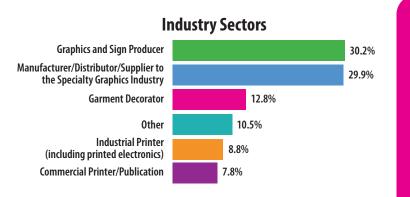
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In Which Industry Sectors Do Women in Print Work?

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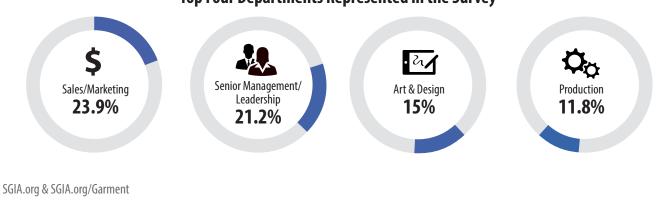
The main focus of this report is on the top five industry sectors represented in our survey:

- Graphics and Sign Producers
- Manufacturers/Distributors/Suppliers
- Garment Decorators
- Industrial Printers
- Commercial Printers

More than two-thirds of our survey respondents are from print production; while and about a quarter of the respondents work for manufacturers or suppliers.

A wide variety of businesses are represented in our survey; from smaller companies with less than five employees to companies with 500 employees or more; and from companies with less than \$250,000 of revenue to those with \$500,000,000 or more in sales.

Our respondents work in all areas of the company. However, more than half of our respondents identified IT and R&D/Engineering departments as the most underrepresented by women.



Top Four Departments Represented in the Survey

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What Brings Women to the Printing Industry?

- Business start-up (17.4%) or family business (10.5%)
- Education (11.5%) or passion for graphics (16.6%)
- Random circumstances (35.7%) or other reasons (8.3%)

How long does it take to start a company?

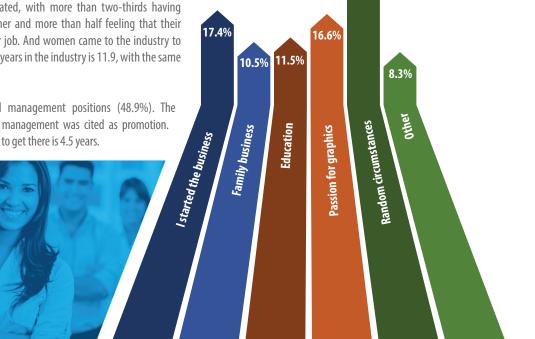
The industry is welcoming new businesses. More than half of those who started their own business, came to the industry with less than a year of related experience, but with the talent and desire to succeed.

Random circumstances may not be random for women in print, as this group is well-educated, with more than two-thirds having a Bachelor's degree or higher and more than half feeling that their education is related to their job. And women came to the industry to stay: the median number of years in the industry is 11.9, with the same company – 5.8 years.

Nearly half currently hold management positions (48.9%). The most common pathway to management was cited as promotion. The median number of years to get there is 4.5 years.

Path to the Industry

35.7%



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What Keeps Women in the Printing Industry?

Women are loyal to the industry and their companies. Decisions to stay with the company or to leave the company are closely related to measurement of personal success.



Top Three Contributors to Personal Success

At least two out of three factors are linked to professional activities. Financial comfort is associated with financial opportunities, while flexible schedule and workload have their implications for "work/life" balance. We believe that overall life satisfaction is a global feeling that has input from many sources, with job happiness or satisfaction being one of them.

Top 5 Reasons

To Stay with the Company	To Leave the Company
Job satisfaction	Not feeling valued
Good financial opportunities	Poor financial opportunities
Flexible schedule	Job uncertainty
People to work with	Workload exceeds compensation
Professional growth opportunities	Poor working conditions



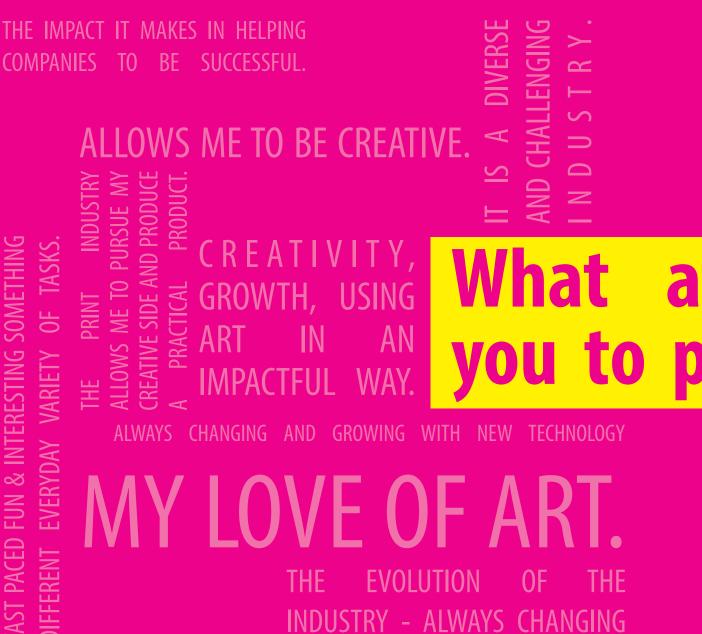
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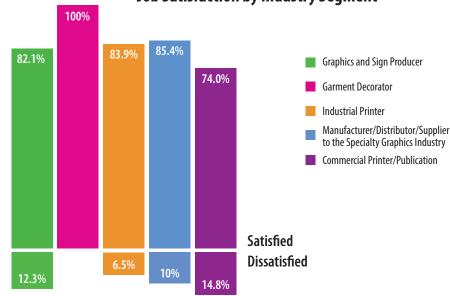
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MY IDEAS, EXPERIENCE AND EDUCATION ARE RESPECTED AND EMBRACED.

IT IS MY \S P \H PASSION. \E C H (\blacklozenge)

How Satisfied are Women in Print?

Overall, women in print are satisfied with their jobs. Women from the garment decoration community seem to have the highest job satisfaction among those who participated in the survey. Factors that contribute to job satisfaction are jobs that are exciting and rewarding with clear communication between a company and its employees, opportunities for professional growth and a company's flexibility towards employees' circumstances. A company's communication with its employees and professional growth opportunities are cited as the two areas with room for further improvement. Job stress and overtime work tend to contribute negatively to job satisfaction, especially the level of stress. Our data suggests that women in the commercial printing sector have the highest level of stress and the lowest job satisfaction compared to women from other printing communities.



Job Satisfaction by Industry Segment

Overall, level of job satisfaction is HIGH among women in print.

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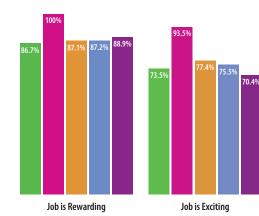
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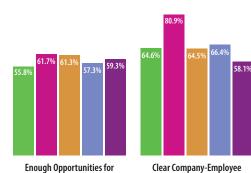
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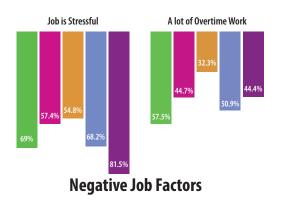




Positive Job Factors



Enough Opportunities for the Professional Growth



Company is Flexible to

Employees' Cirmcumstances



Communication

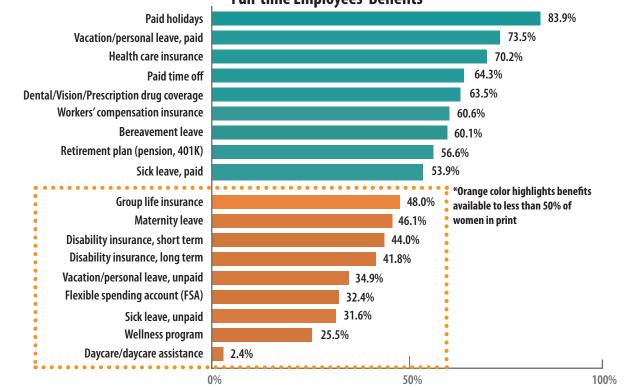
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What are the full-time employee benefits reported in our survey?

The following graph provides a snapshot of the benefits offered. Only two thirds of the respondents indicated that health insurance was provided. Less than half of our participants specified that group life insurance, disability as well as maternity coverage was available.



Full-time Employees' Benefits

Less than half indicated maternity leave was provided. Only 2.4% of our participants have daycare/daycare assistance.

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How Are Women **Attracted**, **Retained** and **Promoted** in the Printing Industry?

Good benefits are mentioned by our respondents, along with good financial compensation, professional growth opportunities and flexible schedule, as the key factors that will allow companies to ATTRACT and RETAIN more women in the industry. To PROMOTE more women in the workplace, challenging dutites could be delegated to them, as suggested by survey participants.

ATTRACT	RETAIN	PROMOTE
Good Financial Compensation	Good Financial Compensation	Good Financial Compensation
Professional Growth Opportunities	Professional Growth Opportunities	Professional Growth Opportunities
Flexible Schedule	Flexible Schedule	*
Good Benefits	Good Benefits	*
*	Job Satisfaction	Job Satisfaction
*	*	Challenging Duties

Companies could upgrade their ability to RETAIN and PROMOTE women in print by delegating challenging duties to them and providing more opportunities for professional growth.

*Factors identified by less than 10% of our respondents are not presented



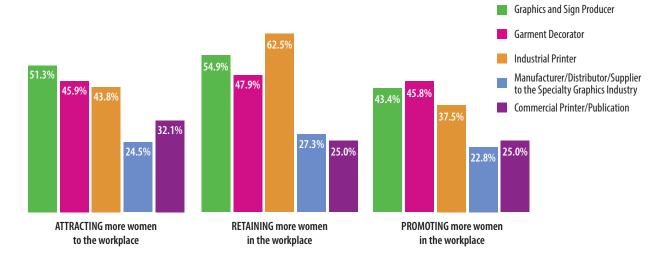
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There continues to be room for growth in ATTRACTING, RETAINING and PROMOTING women in print.

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Satisfied with Their Company's Performance

The printing industry continues to offer opportunities for women in the workforce, from the potential to own their own business to obtaining creative, challenging and rewarding jobs. Turning the information from this survey into actionable, thoughtful programs that provide mentoring and educational support for personal and professional development is our challenge.

We want to hear from you - both men and women. The prosperity of your business brings success to the entire industry. How can we help?

Please email us: sgia@sgia.org, or call 703.358.1335

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EMPOWER AND SUPPORT WOMEN'S CAREER GROWTH.

EDUCATION IS KEY... WOMEN NEED THE TECHNOLOGY BACKGROUND AND HANDS-ON EXPERIENCE TO ADVANCE.

TUNITIES



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